

#### **Rope Access Maintenance**

Services designed on a platform of OH&S, innovation & efficiencies.













ISNetworld Member



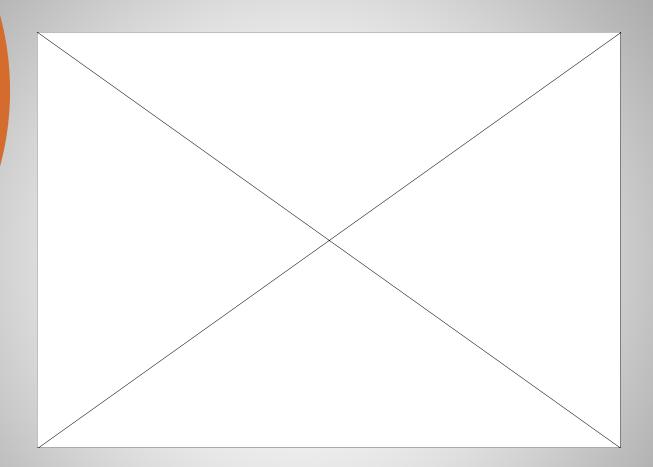












Click Box to view the history of rope access







- A vertically integrated company offering innovative Alternate Access solutions built on a platform of OH&S.
- RAM services increase productivity through innovation & efficiencies.
- Safety is #1
- Costs are the drivers







Fact 1]The scaffold budget accounts for 35% & greater during T/A.

- Fact 2]25% of the activities on scaffold can be eliminated through the use of alternate access options.
- Fact 3]50-80% cost savings using rope & alternate access options.
- Fact 4]Time to complete work is 30-50% more efficient.





| Поротнось                      | s v's Traditional access me              |          |           |                                      |                  |                  |                  |
|--------------------------------|--|----------|-----------|--------------------------------------|------------------|------------------|------------------|
| CLIENT                         | DESCRIPTION                              | TIMESPAN | PERSONNEL | TRADITIONAL ACCESS METHOD            | COST             | ROPE ACCESS COST | SAVING           |
| MB storage tanks               | Replace tank hatch                       | 2 days   | 3         | Crane and cherry picker              | £2800 + Labour   | £1,182.60        | £1617.40 + Labou |
| ertel                          | Check and repair/replace lagging         | 4 days   | 4         | Scaffold                             | £8500 + Labour   | £3,088.00        | £5412.00 + Labou |
| /B storage tanks               | adjust roof legs, test fire              | 2 days   | 4         | Crane and cherry picker              | £2800 + Labour   | £1,031.00        | £1769.00 + Labou |
|                                | protection system and fit socks          |          |           |                                      |                  |                  |                  |
|                                | over leg tops                            |          |           |                                      |                  |                  |                  |
| <mark>IB stor</mark> age tanks | 60 gusset plates to be fitted around     | 13 days  | 2         | Bund breach for cherry picker access | £41,000 + labour | £15,000.00       | £26000.00 + Lab  |
|                                | tank top circumference                   |          |           |                                      |                  |                  |                  |
| NEOS                           | Lighting tower pylon repairs + insp.     | 2        | 3         | Crane and cherry picker              | £3100 + Labour   | £1,500.00        | £1600.00 + Labo  |
| NEOS                           | Insulation repairs                       | 1        | 2,3       | Scaffold tower                       | £2500 + Labour   | £1,031.00        | £1469.00 + Labor |
| NEOS                           | Insulation repairs                       | 4        | 5         | scaffold and cherry picker           | £11,500 + Labour | £6,860.00        | £4640.00 + Labo  |
| ertel                          | Cooling tower repairs, bolt tightening   | 5        | 4         | Scaffold                             | £24,000 + labour | £9,000.00        | £15000.00 + Lab  |
| NEOS                           | UT Inspection of cardinal points         | 1        | 3         | cherry picker                        | £2800 + Labour   | £1,350.00        | £1450.00 + Labo  |
| NEOS                           | Detailed visual inspection of comms      | 2        | 3         | crane and cherry picker              | £5400 + Labour   | £2,540.00        | £2860.00 + Labo  |
|                                | mast at east jetties                     |          |           |                                      |                  |                  |                  |
| NEOS                           | removal of defective tank numbers        | 1        | 2         | scaffold                             | £2500 + Labour   | £695.00          | £1805.00 + Labo  |
| VEOS                           | visual inspection in cooling towers      | 5        | 3         | scaffold                             | £11,004 + Labour | £5,600.00        | £5404.00 + Labo  |
| NEOS                           | visual and MPI inspection within vessel  | 3        | 3         | scaffold                             | £12500 + Labour  | £3,600.00        | £8900.00 + Labo  |
| NEOS                           | visual and UT inspection of fuel booms   | 11       | 3         | scaffold                             | £50000 + Labour  | £10,500.00       | £39000.00 + labo |
| ertel                          | Painting secondary wind girder on tank   | 6        | 3         | bund breach and cheery picker        | £23000 + Labour  | £6,280.00        | £16720.00 + labo |
| VEOS                           | UT inspection of tank roof               | 1        | 2         | scaffold                             | £3100 + labour   | £710.00          | £2390.00 + Labo  |
| NEOS                           | visual inspection of tank walkways       | 3        | 2         | scaffold                             | £4500 + Labour   | £1,700.00        | £2800.00 + labou |
| NEOS                           | visual inspection of tank walkways       | 3        | 2         | scaffold                             | £4500 + Labour   | £1,700.00        | £2800.00 + Labor |
| NEOS                           | UT inspection of tank roof and shell     | 2        | 3         | scaffold                             | £3500 + Labour   | £1,815.00        | £1685.00 + labou |
| NEOS                           | UT inspection of cardinal points. Access | 2        | 2         | scaffold                             | £3800 + labour   | £1,420.00        | £2380.00 + Labo  |
|                                | holes required through insulation to get |          |           |                                      |                  |                  |                  |
|                                | readings                                 |          |           |                                      |                  |                  |                  |
| NEOS                           | UT inspection of wind girder and shell   | 2        | 3         | bund breach and scaffolding          | £23500 + labour  | £1,450.00        | £22050.00 + Lab  |
| NEOS                           | clean down secondary wind girder         | 2        | 3         | scaffold                             | £6500 + Labour   | £2,036.50        | £4463.50 + labou |
|                                | , ,                                      |          |           |                                      |                  |                  |                  |
|                                |  |          |           |                                      |                  |                  |                  |
| LIENT                          | DESCRIPTION                              | TIMESPAN | PERSONNEL | TRADITIONAL ACCESS METHOD            | COST             | ROPE ACCESS COST | SAVING           |
| NEOS                           | Visual inspection of primary             | 1        | 2         | breach bund and scaffold             | £23500 + Labour  | £750.00          | £22750.00 + Lab  |
|                                | and secondary wind girders               |          |           |                                      |                  |                  |                  |
| NEOS                           | UT inspection of cardinal points & roof  | 1        | 2         | breach bund and scaffold             | £23500 + labour  | £750.00          | £22750.00 + labo |
| IEOS                           | UT inspection of cardinal points         | 1        | 2         | breach bund and scaffold             | £23500 + labour  | £750.00          | £22750.00 + labo |
| NEOS                           | UT inspection of wind girder and shell   | 1        | 2         | breach bund and scaffold             | £23500 + Labour  | £750.00          | £22750.00 + Lab  |
| NEOS                           | UT inspection of nozzles through tank    | 1        | 2         | scaffold                             | £2500 + Labour   | £750.00          | £1750.00 + labou |

| IIILOS   | visual inspection of floatation portioons | l • | - | not possible with scarrold | 11/4 | 1,000.00 |  |  |  |
|--|---|-----|---|----------------------------|------|----------|--|--|--|
|  | inside tank                               |     |   |                            |      |          |  |  |  |
|  |   |     |   |                            |      |          |  |  |  |
|  |   |     |   |                            |      |          |  |  |  |
|  |   |     |   |                            |      |          |  |  |  |
| Total cost of rope access operations including man power and equipment is £79,814.00 |   |     |   |                            |      |          |  |  |  |

breach bund and scaffold

INEOS

UT inspection of wind girders and

£23500 + Labour £750.00

£22750.00 + Labour

Total cost using traditional access methods within INEOS refinery is £380,804.00 exclud

Print: This comparison shows the advantages of Rope access practises over conventional methods.

#### **NB** Power Cases for RA

Nuclear Reactor Building Containment Leak Inspection

Budget Leak Rate Inspection 30-40 days.

Scaffolding cost exceeded 1M

ACTUAL: 1 week 250K

Savings: 1M +++



"Managers tend to pick a strategy that is least likely to fail rather than pick a strategy that is most efficient".



#### **Partnerships**

- Welding
- NDT inspections
- Instrumentation
- Painting
- Sandblasting
- Insulating
- Concrete work
- Light changing
- Inspections
- Any labour related task







#### BRETON TESTING

**Liquid Penetrant Testing** 

**Ultrasonic Examination** 

**Magnetic Particle Testing** 

**Underwater Examination** 

Radiography

**Eddy Current Testing** 

**Vibration Analysis** 

**UT & Coating thickness Testing** 





#### Inspection Services





Bridges, Buildings, Flare stacks, Dam's, Towers, Environmental monitoring

Thermal Infrared Video Camera,
HD Video Camera,
Digital Still Camera with HD Video Capability





**Brooklyn Bridge** 





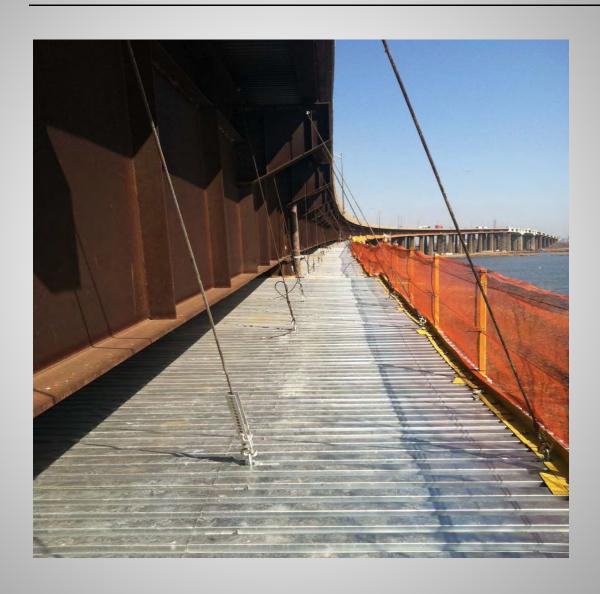
**Lincoln Tunnel Helix** 





Manhattan Bridge



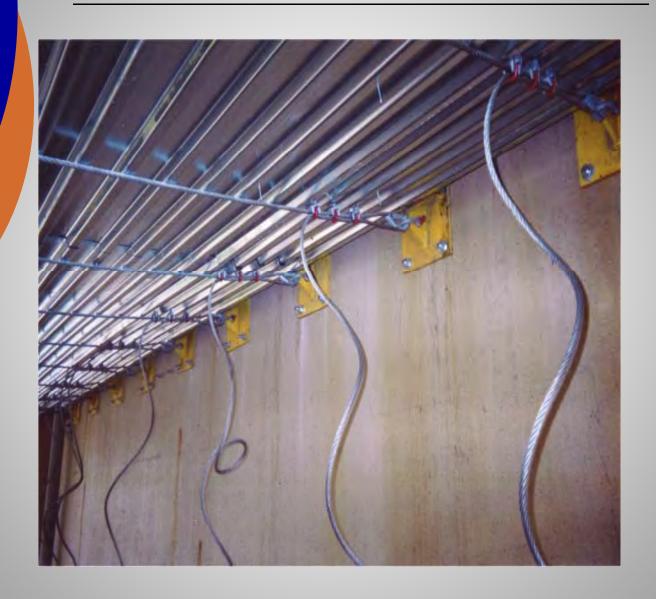


**Hackensack River Bridge** 



**Hackensack River Bridge** 





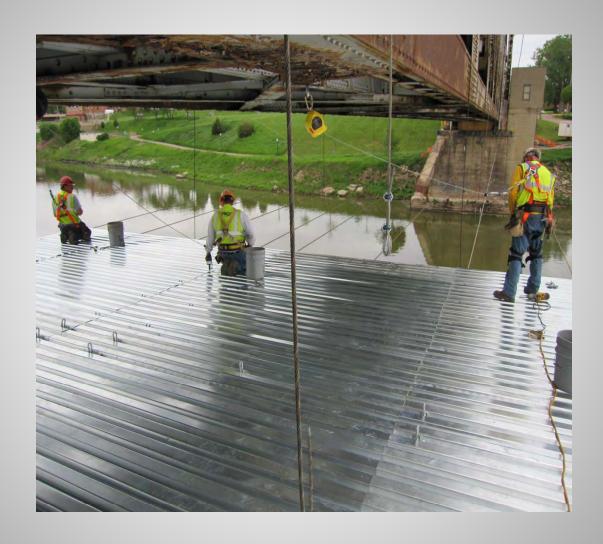
**End Connections** 







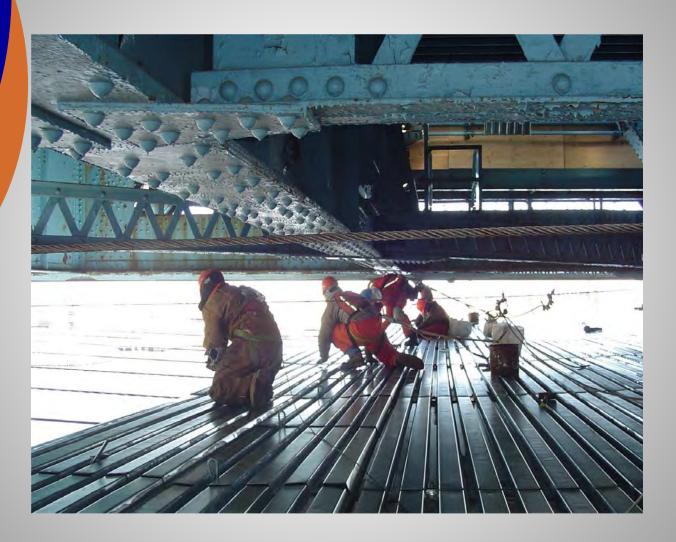
**Safespan Post Bracket End Connection** 



**Cable Rigging** 

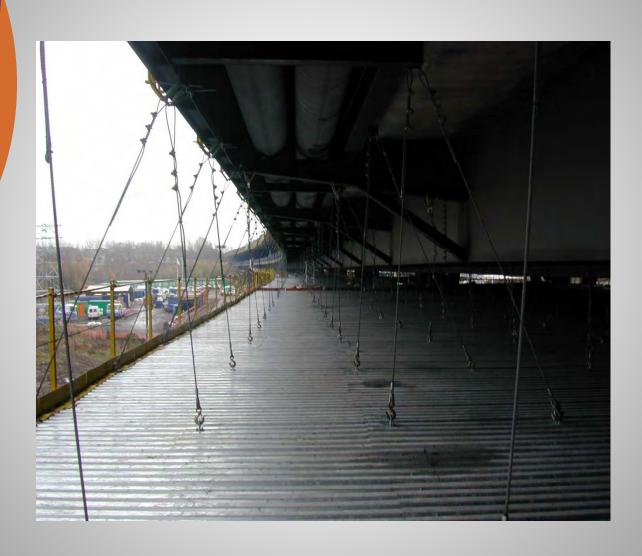


**Laying Safespan Specialty Flooring Sections** 

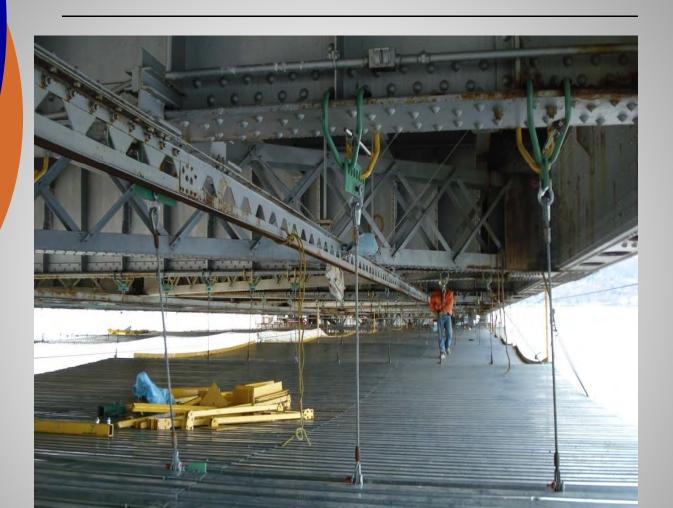


Flooring Installation





**Vertical Tie Ups** 



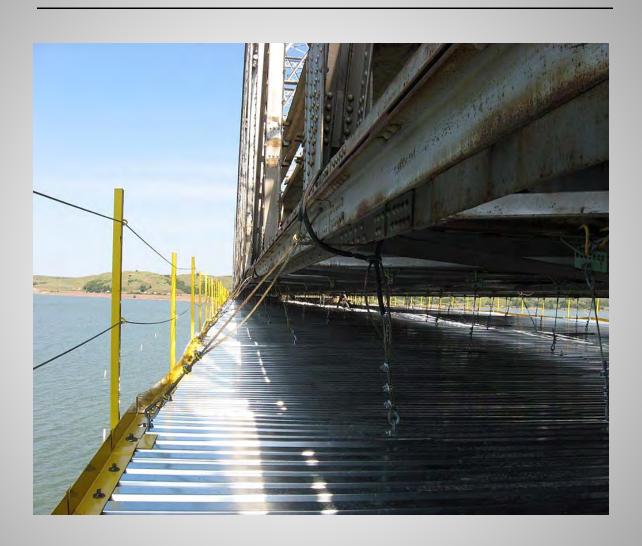
**Vertical Tie Ups** 





**Completed Flooring Installation with Railing and Toe Board System** 

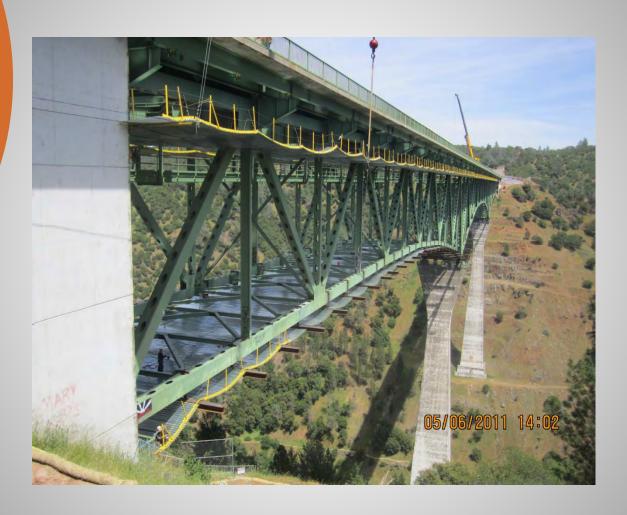




Railing & Toe Board System



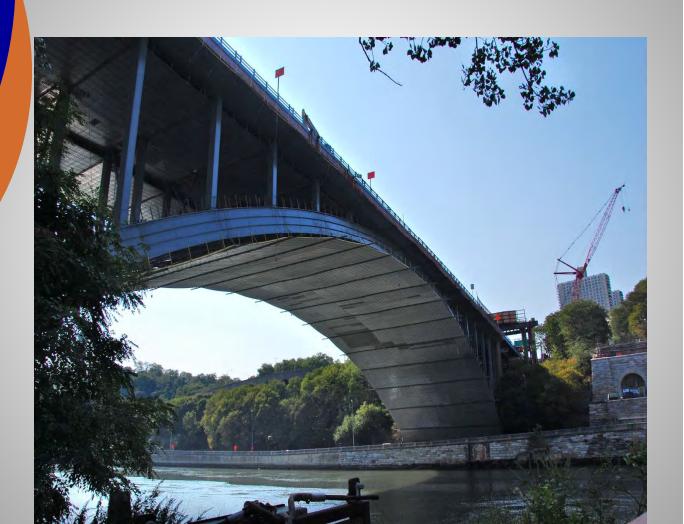
Walt Whitman Bridge



**Foresthill Bridge** 



**George Washington Bridge** 



**Alexander Hamilton Bridge** 

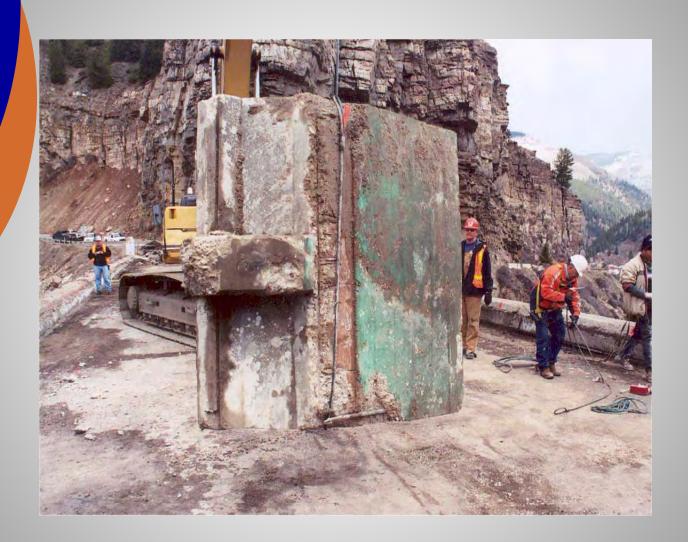


**Alexander Hamilton Bridge** 



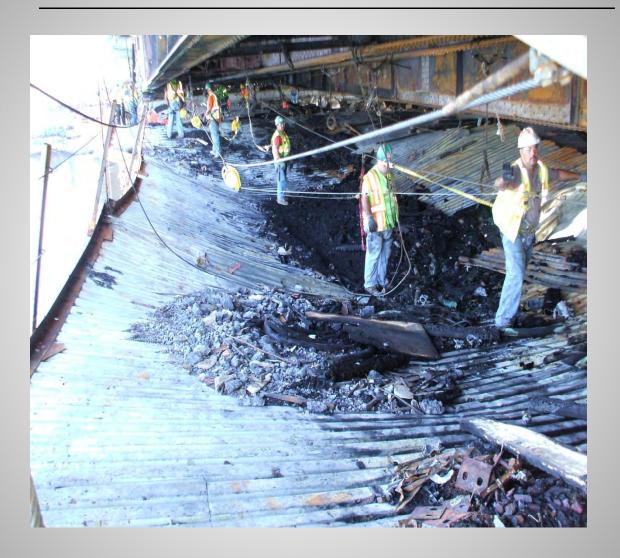


7,000 lbs Dropped onto Safespan

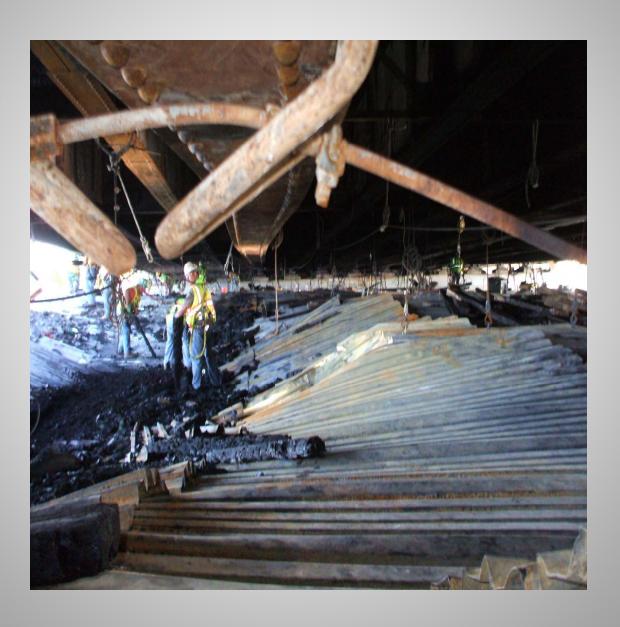


**Piece that Dropped** 





**Throgsneck Bridge Fire Damage** 



Fire Damage

## SAFESPAN Platform Systems, Inc.



**Throgsneck Bridge Fire Damage** 

# SAFESPAN Platform Systems, Inc.



**Throgsneck Bridge Fire Damage** 

### SAFESPAN Platform Systems, Inc.



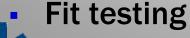


**Brooklyn Bridge** 



### Rope Access Technicians are competent in:

- NFPA Standby rescue for confined space & high angle.
- Safespan
- **Sprat Rope Access**
- **Behavior based safety** audits.
- 80Hr EMR
- **Respiratory Protection**
- Gas detection
- Hole watch











### Single Sourcing

The RAM QA/QC trailer provides the Customer with a tool to manage time, waste and reduced cost.



- Clients can utilize the unit as a one stop shop for the following services;
- Fit testing
- Cleaning, sanitizing of respirators.









- Cascaded
   breathing air
   trailers with 12
   & 16 300ft3
   breathing air
   cylinders @
   n/c.
- Breathing Air refills.









- Scott SCBA
- Scott SABA
- ½ mask & full face respirators
- Breathing air hose
- Breathing air manifolds and regulators
- Tripods c/w retrieval systems









- H2s personal monitors
- IS & BW
- 4 way gas monitors







Team Safety





### **Management Experience**

- OHS Contractor
   Management System
   Development for plant
   outages and shutdowns
- Configure EHS Management System & Services framework based on refineries contractor expectations.
- ISNetworld
- PICS
- Clean Safety Record







**Imperial Oil Refinery, Sarnia Site Cogen Construction.** 

Duration: 18 months.

Duties and responsibilities:

Reporting to Exxon/Mobil World

Reviewed the client {Exxon/Mobile} and contractors policy guidance and standards for the project focusing on the overall management system.







### JDI Group



- Confined Space & High Angle Rescue
- Gas Monitoring
- 1<sup>st</sup> Aid Training
- Respiratory Protection Services
- Fit Testing
- Man Watch









Team Safety



- 500M Project
- Paramedics
- Ambulances
- Safety
- Rescue
- Education & Training









# Irving Oil Refinery Saint John NB Providing Services since 2005

- Rope Access Technicians
- Safety Technicians
- Rescue Technicians
- Paramedics







Imperial Oil Limited, Sarnia Ultra Low Sulphur Diesel Project

Duration: 2.5 years
Duties and Responsibilities:

- Coordinate the safety program for the project
- Write and implement the safety policies and procedures for the project
- Monitor and evaluate the safety performance of contractors
- Train and coach contractors required
- Provide a resource in safety for the project
- Recognize safety trends and areas of concern in for the project
- Work with the project leadership group to continuously improve the safety program
- Investigate all incidents and enter data.







Daimler Chrysler - Toledo, Ohio
Contracted by Rudolph Libbe - Construction of car body
manufacturing plant

**Duration: One year** 

**Duties and responsibilities:** 

**Provide Site Safety Supervisor reporting to DaimlerChrysler** 

- Safety Orientations
- Overseeing safety requirements of Generals and Subcontractors
- Audits
- Erosion control testing and documentation
- drug testing
- Behavior Based Safety Observations
- Coordination of Site Safety Policies and Procedures
- Emergency Preparedness
- Incident Investigation
- Leadership and coaching









Replacement of all 380 fuel channels, calandria tubes and feeder tubes, as well as other station maintenance work. The C\$1.4 billion (\$1.3 billion) refurbishment of the 680 MWe Candu 6 pressurized heavy water plant.







### C/S & H/A Rescue Tech's

- Rope Access Tech's
- Paramedics
- Gas Detection& Monitoring
- Respiratory Protection









#### **Suncor & IOL Refinery OHS (contract)**

- 15 years of site leadership in OHS for refineries.
- Responsible for client's staff and contractors.
- General scope included identification and management of operation and construction
- OH&S risk through ISO14001, PSM, ILCI and other EHS Management models.
- OHS Audit of Refineries, Fuel Terminals, Power generation, automotive.
- Provided Independent OHS auditors, rescue teams and PPE requirements in support of client's shutdowns, construction projects and plant outages. Peak periods would see upwards of 50 staff to manage.







### Imperial Oil Limited, Dartmouth Refinery Contracted by MBB Power Systems

Duties and responsibilities:
Safety Advisor to oversee furnace refit and re tubing

- Safety Orientations
- Fall Protection training
- Behavior Based Safety Observations
- Audits
- Permit Issuing supervision and integrity
- Coordination of Safety Meetings
- Incident investigation and reporting







North Atlantic Refineries Limited, Come By Chance, Newfoundland Contacted by MBB Power Systems

#### **Duties and Responsibilities:**

Safety Advisors to oversee safety for Convection Section Replacement tube Replacement on the Coker Charge Heater

- Liaison between contractor and government authorities
- Safety Orientations
- Critical Lift Checks
- Auditing
- Confined space coordination
- Rescue preplanning
- Project planning and JSA implementation
- Safety Meetings
- Incident Investigation







AES (Indianapolis Power and Light), Indianapolis Plant Shutdown

#### **Duties and Responsibilities:**

Supervision of general safety requirements and rescue coordination

- Safety supervision, force of 1200
- Auditing
- Air Testing
- Safety orientations
- Confined space permit issuing
- Confined space and high angle rescue
- Training
- Coordination of site safety meetings
- Review of contractors' safety plans and audits







- TIW Fort MacMurray,Syncrude site9 months duration
- Suncor Terminals, Ontario
- Shell Terminals, Ontario
- OPG Darlington Nuclear, Ontario







- ❖ Project Safety Management
- **❖Safety Advisors**
- **❖Planning**
- **<b>⇔** Audits
- ❖ Behavior Based Safety Observations
- **❖Rope Access Technicians**
- **❖** Fit-Testing
- **<b>⇔**Gas Detection
- ❖ Fall Protection
- **❖Standby Rescue Technicians**
- Breathing Air
- Respiratory Equipment
- **❖Fire Training**
- **❖Open Water Rescue Technicians**
- **<b>❖**Equipment Rentals
- **❖Quality Assurance**
- **❖** Policies and Procedures







### **Partnerships**



**Specialized Services** 

ISO 9000 Consulting

**Expertise Mr. J William McMullin** 







### **Partnerships**



35YEARS OF EXPERIENCE IN NON-DESTRUCTIVE TESTING, QUALITY ASSURANCE AND QUALITY CONTROL SERVICES





### Inspection Services





For commercial and industrial users RAM can provide faster, cheaper, safer, and more accurate information for collecting imagery than conventional alternatives.
Reliable and easy-to-use small UAV system work in a wide range of industries.



Safespan introduced its superior patented method of accessing and shielding bridge decks for rehabilitation projects in 1994. With 15 years strictly in the access business and 20 million square feet shipped to date Safespan's experience is second to none



Safespan's highly engineered platform goes up fast, provides solid footing for workers, and allows multiple trades to work simultaneously. Weighing less than 2 lbs per square foot the system can still be designed to support loads up to 200 psf. Its low profile of only 2 1/2" makes it an ideal application for tight clearances



The highly-engineered Safespan Multi-Span Bridge Platform System was developed in 1994 by experienced bridge rehabilitation contractors to mitigate the risks and difficulties associated with their line of work.

Safety and inspection issues, environmental concerns, business interruption, emergency situations, rising labor costs, and the need for increased efficiencies.

Dissatisfied with available bridge access options and their associated costs, these entrepreneurs developed a safer, more efficient and economical option.



- Rental of ½ mask & full face respirator.
- Rental of fresh air respirators.
- Rental of H2s personal monitors.
- Rental of fall protection equipment.
- Calibration of gas detection.
- Customer only pays for what is used.







### How do we measure efficiencies from the clients chair?

- Rescue
- Safety Advisers
- Labourers
- Rope Access
- Multi disciplined staffing is 100% measurable.



#### **Current Cost overview**

Based on average 60.00 rate / 8 hr day

5 Labourers  $x 60.00 \times 8 = $2,400.00$ 

2 Standby Rescue x  $60.00 \times 8 = $960.00$ 

1 Safety Adviser x  $60.00 \times 8 = $480.00$ 

**Total Daily = \$3840.00** 

Total Month = \$76,800.00

Total Year = \$768,000.00



### **Cost overview**

Using a multi disciplined option

5 Labourers x  $75.00 \times 8 = $3000.00$ 

**Savings \$1440.00 per day** 

Savings \$28,800.00 per month

Savings \$288,000.00 per year



### Refining expenses

- Maintenance expense on average of 60-70% cost of barrel.
- Estimated 2.50 3.50 per barrel operating cost = approx 1.80 maintenance cost.
- Scaffolding being the highest cost.
- Multi disciplined approach +
   rope access services = savings